BENIILANGE

FOR-

UNITED STATES CONGRESS

606 13th Ave NE | Independence, IA 50644 | 319.327.4325 | info@langeforcongress.com | www.langeforcongress.com

Jeff S. Jordan, Supervisory Attorney **Complaints Examination & Legal Administration**

Office of General Council **Federal Election Commission** 999 E. Street, N.W. Washington, D.C. 20463

RE: MUR 6409

November 8, 2010

Dear Mr. Jordan,

Lange for Congress ("LFC"), located at 606 13th Ave. NE, Independence, Iowa, received matter MUR 6409 from the Federal Election Commission on November 5, 2010 (postmarked November 2, 2010).

The lowa Democratic Party and Chairwoman Sue Dvorsky claim LFC "has repeatedly failed to fulfill its duty to fully disclose campaign receipts and expenditures." Ms. Dvorsky also claims LFC "has repeatedly failed to disclose the single largest expenditure" on 3rd quarter and pre-election FEC reports and "failed again to disclose the full expense of Lange's \$66,624 and buy" ["again" referring to LFC's 10/21 FEC report].

As clarified by the LFC Compaign in a published October 15 graps release, "The compaign laurached its first television ad on September 30 and received an invoice outlining the expenses on October 1, the first day of the current reporting period. As a result, the expenditure for the television ad will be reflected in the October 21 Pre-General filing in compliance with FEC rules and regulations."

The campaign, as stated in the press release, subsequently disclosed the expenditure in the official FEC October 21 Pre-General filing (for the period covering 10/1/2010 to 10/13/2010) to reflect the expenditure invoiced 10/1/2010. This page of the report is enclosed.

Ms. Dvorsky further claims LFC failed "to discluse the full expense of Lange's \$66,624 ad buy." This conclusion was reached after Ms. Dvorsky compared the FEC report filed 10/21 with "Iowa television stations." Unfortunately, Ms. Dversky failed to research the process of media buying and failed to understand the difference between a "net buy" and a "gross buy",

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leading to her erroneous and misleading claim. The campaign received a commission discount, as outlined within the enclosed invoice, because campaign staff produced the television ad internally.

We have enclosed the invoices to confirm the final amounts billed to LFC and due to the vendor, which are the "full" dollar amounts correctly disclosed within the 10/21 FEC report (please note that the \$60,666.61 FEC disclosure described as "Palm Cards & Media" consists of two separate invoices that were subsequently paid by LFC with one check).

If you have further questions, I can be reached at (319) 361-1645 or via email, at treas@langeforcongress.com.

Sincerely,

Greg R. Torgerson, Treasurer Lange for Congress

Enclosures:

- 1. Invoice #10219 (Palm Cards)
- 2. Invoice #10286 (Media Buy)
- 3. 10/21 FEC report (select page showing palm card purchase and media buy expenditure filing)

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